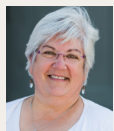




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FROM THE DIRECTOR

Cori Skolaski, Executive Director

Happy Holidays! I hope you all enjoy time with family and friends this season, and I wish you a happy and prosperous New Year. Here at MOSA, we are so grateful for your trust in us and your continued business, and for your year-round good and hard work. Thank you for using your time and talents within the organic community, for your work sustaining and improving biodiversity and the soil, for following the Organic rule, for doing your seed searches, for using OMRI-listed materials, for diligently filling out your paperwork (we know it's a lot!), and for walking the walk. I

see DIRECTOR on page 2

the ORGANIC Cultivator

VOL. 20 ISSUE 3 WINTER 2022

Maple Valley Cooperative

Deep Roots in Sustainability

"To understand the genesis of Maple Valley Cooperative we have to go back to the 1980s. I was living in Ohio at the time. I had recently moved to Columbus from my home farm, which was in northeast Ohio. In northeast Ohio, there's a lot of maple syrup production, so I had a culture of being aware of it and being involved. This region was as active as Vermont," remembered Cecil Wright, founder and current President of Maple Valley Cooperative.

"I was shopping at Northwest Natural Foods in Columbus Ohio and they were complaining that they couldn't get maple syrup and I said, 'well sure I can help you do that,' and I just started finding maple syrup for them. I started going back and forth between Ohio and Northwest Pennsylvania to locate organic maple syrup producers. I quickly ran into other friends that were interested in doing this too, and I found other stores that were interested in having a supply of organic syrup. So a few friends and I decided to get serious, and to get better with our branding. The organic maple syrup industry was just very nascent."

"I ran into a friend of mine, Bruce Peterson, who planted trees and had connections in the southeast. He helped us locate another 35 stores, so now we had a nice little side business selling maple syrup in the Midwest and in the Southeast. Another friend of ours, whose father Dan Churchill, was a maple farmer in Stanford, New York, became our anchor producer



see MAPLE VALLEY on page 2

wish you the very best in the new year, and may your days be merry and bright.

Soon after the new year begins, you will receive your 2023 Annual Update paperwork from MOSA. After careful consideration and discussions with our Management Team and Board of Directors, we are happy to tell you that we will make no increases to our tier fees for 2023. There are a few changes to additional service fees, tier structure, and policies noted below. We understand that these may be difficult economic times for many in our industry and we are committed to being a practical and affordable certification partner.

I have some other very good news: MOSA has been selected and approved as the Regional Center for the Midwest, an eleven state area, for the new USDA Transitioning to Organic Partnership Program (TOPP). To help us coordinate this five year program, we have hired Allison Walent as Program Director. Allison comes to us with a wealth of experience working with organic farmers and organizing complex partnership programs. See Allison's TOPP article in this issue for more information about this exciting new program.

Along with Allison, there are several new faces at MOSA. We send a warm welcome to Shelby Wheeler, Certification Compliance Manager, Aleisha Schreffler, Inspection Coordinator, Christian Strickland and Lauren Lewis, Certification Specialists, and Ben Jackle, Material Reviews Specialist.

As always, if you have any questions or comments about anything in this newsletter – or about MOSA – please feel free to contact me at cori@mosaorganic.org or 844-637-2526. Thank you for reading, and thanks for your continued commitment to organic integrity.■

and processor. He helped us get better with our packaging and better with our marketing. He anchored the business for a long time for us," noted Cecil.

"In 1997, I was in the process of moving to Wisconsin to work for Organic Valley where I was the Operations Manager and a member of their management team. I had to quickly find somebody in Wisconsin to help with the maple syrup processing. I found a local person to do that for us, and we rented a facility and continued our brand, which, at that time, was called Maple River. There was a trademark conflict with that name, so we transitioned it to Maple Valley soon thereafter."

"By the early 2000s we were working with a lot more farmers from around the Midwest, and we even had a couple of farmers in Canada. We decided to create a co-op because I was familiar with co-ops from working with Organic Valley, and through the Viroqua Food Co-op. The Vernon County area is known for co-ops, so there's a lot of culture around it. I wanted Maple Valley to become a co-op, but one with more than a single class owner. I wanted it to be a co-op that had everybody in the supply chain as a member. We came up with the idea of creating five classes of membership: Farmers, Employees, Customers, Vendors, and Investors," emphasized Cecil.

"It was a challenge for us to figure out how investors could be part of the Co-op. The state of Wisconsin rules allowed us to do that, but the Federal government had tax laws that made it more difficult. We worked with Rod McFall, who was a premiere co-op lawyer out of Minneapolis to help us navigate that problem. We created the right bylaws and articles of incorporation to allow that to happen. We are one of the first, if not the first, co-op to figure out how to have multiple membership classes."

see MAPLE VALLEY pg. 3

2023 Fee Schedule Changes:

- One adjustment made to tier 28 and two new tiers (29 and 30) added on the Producer fee schedule
- Finance charge was changed from 3% to a flat \$10 monthly fee for both producers and handlers
- Annual Update Late Fees: we added a separate breakout of \$75/mo - \$150 max for clients who submit forms but not fees, or fees but no forms.
- We added a \$150 "rush surcharge" for clients who need an additional rush inspection outside of the annual process.
- Added a clause stating that no refunds will be granted to clients who surrender after Dec 31st for the annual certification.

“There were periods of growth, and periods where there was not much growth. The organic maple industry had really taken off and passed us up during the 90s and early 2000s. It was just a pastime for us. Then, when the new organic law came into play, the organic industry exploded. Maple Valley Cooperative did not ride the initial wave, but we did later. We’ve grown substantially since becoming a co-op in 2007. We were around \$300,000 in sales then, and we’ll be pushing \$4.5 million in 2022.”

“When I moved to Wisconsin, I bought 40 acres and became a maple farmer. I had other farmers that joined me from there as we continued to grow. Many Amish farmers, and other producers in the area started to join us. We now have a pool of nearly 60 farmer members tapping trees in Wisconsin, Minnesota, Michigan, Ohio, Pennsylvania, New York and Vermont. We also added a second processing plant in Vermont and have bought and opened a new processing facility in Cashton, Wisconsin in 2022,” said Cecil.

“We just outgrew the old facility in Cashton. When the building came up for sale across the street from us, it was an easy decision. We needed a facility that we could add on to over time, so the goal was to set up an infrastructure that will allow us to expand as we grow. At the previous facility we were bottling roughly 500 gallons a week. Now, we’re doing about 1,000 to 1,200 gallons a week. Our tank capacity has tripled. Our bottling capacity is 12 times faster now. We have improvements all across the board, including energy efficiency and automation,” stressed Justin Cain, the Cooperative’s Operations Manager.

“We’ve been fortunate to hire really good people in the Cashton area. One of the questions I always ask in my interviews is, ‘what does organic mean to you?’ I’m really looking for people that can embrace the organic philosophy and what we do since we all are 100% organic. We now have 15 staff, including a remote sales and marketing team.”

“Our basic sales strategy has been to focus on the independent organic and natural food stores and co-ops. That’s all starting to blend and change, and there’s a lot of what I’ll call ‘independent chains’ with two or three stores to ten stores that we’re focusing more on now, and we’re having success. There’s always been a principle of co-ops helping co-ops, or co-ops buying from co-ops, and we’ve been trying to promote and encourage that and to educate other co-ops around the idea that we can create more success together,” said Cecil.

“We’re working on expanding our distribution through natural foods distributors like United Natural Foods and KeHE. Mainly because our co-op base likes them and we’ve brought on a national sales manager and sales staff who understand how to work with them. We also have a very strong cadre of smaller independent distributors that have really been important to the business. Our sales also include the bulk, food service and the ingredient market. We’re always trying to figure out how we can sell maple syrup as an ingredient and we’ve had some really good success selling to other food processors,” observed Cecil.

“Ecommerce is becoming more important to our business, and we are competent at it, but there’s a lot to learn. We know how to deliver and get it out the door, but we’re learning, like everybody else, how to bring customers in through those platforms. We’re selling on Amazon.com, Walmart.com, Faire.com, Instacart, and our own website, of course.



"We have experienced massive growth over the last three years because of Covid. I believe it really went through the roof because we were able to deliver during Covid. We're coming out of that heady, busy growth period into a new phase with an economy that's down, and people are looking for value. So we're trying to pivot ourselves, and reevaluate where our focus is. We have always been about the highest quality syrup. We are a co-op. We believe in sustainability. We want consumers to understand the nutritional values of maple syrup, but we're recognizing that maybe people are interested in bulk and in good value too," noted Cecil.

"The pandemic brought people back to cooking and baking and making things with whole foods. But now they're not home as much and they're getting pinched financially, and so they're making choices. We have to figure out how to stay at the forefront of being that delicious, good for you super food sweetener that they can cook and bake with all the time, and know they are getting an exceptional product for the price they are paying," emphasized Michelle Pedretti, the co-op's Marketing & Communications Manager.

"We've been fortunate in the last couple of years to really bring on a bunch of new organic producers, and that's one of my favorite parts of my job. Guiding them on that process and then bringing them on as an organic farmer is a really cool thing. We're cautious about bringing on too many farmers because we want to honor our commitments to existing producers, but it seems like we're always looking. Anybody from Minnesota would rise to the top of the prospect list right now. We have customers that would like that representation," stressed Justin.

"I can guide farmers through the basics of certification and assist them with any needs that may arise, but most often I will direct them to work with MOSA. I think working with them has been really easy compared to some other certifiers. I just had a farmer go organic last year and he said the process was a breeze."

Maple Valley Cooperative bottles both Grade A Amber & Rich and Dark & Robust syrup in a variety of sizes including bulk. They also produce maple sugar, maple candy and launched a 12.68 fl oz bottle of "Sugarmaker's Select" Whiskey Barrel-Aged syrup in 2021.

To learn more about the cooperative, maple syrup production, and discover new recipes using maple, visit them at: [Maple Valley Co-op](#). ■



USDA invests in Transitioning to Organic, MOSA Named as the Midwest Regional Center

by Allison Walent, Program Director

In August 2022, Agriculture Secretary, Tom Vilsack, unveiled the Organic Transition Initiative. Through this 300 million dollar, multi-agency USDA effort, the USDA hopes to open opportunities for new and beginning farmers; build and strengthen organic markets and streams of income for farmers and producers; and expand direct consumer access to organic foods through increased production. The USDA's Natural Resources Conservation Service, Risk Management Agency, and Agricultural Marketing Service each have a major role in the Organic Transition Initiative. The USDA's Natural Resources and Conservation Service will focus on technical assistance; the Risk Management Agency will focus on market development and organic market security, and the Agricultural Marketing Service will focus primarily on farmer mentoring and support.

The Transition to Organic Partnership Program (TOPP) network is divided into six regions: the Mid-Atlantic/Northeast, Southeast, Midwest, Plains, Northwest, and West/Southwest. TOPP regions were set geographically to form a mix of states that are well-represented in organic and states that are currently underserved. The Midwest Region represents AR, KY, IA, IL, IN, MI, MN, MO, OH, TN, and WI. TOPP is a collaborative effort that will involve many partners working together towards a common goal. Organizations in these regions are actively forming partnerships to serve transitioning and existing organic farmers. While some partner organizations have already been identified, partner organizations will continue to be identified and included throughout the initiative.

It is with great enthusiasm that we are able to announce that MOSA was selected to serve as the (TOPP) Regional Center for the Midwest. The selection criteria were the number of certified organic clients represented, proven track record of partnering with other organizations, ability to accommodate the additional project, and the agency's accreditation "good standing" status.

Through TOPP, the Midwest Regional Center and its partner organizations will connect farmers transitioning to organic with local, experienced organic mentors; provide farmer training and education; provide education and technical assistance on agronomy, organic certification, extension, conservation planning, organic regulations, certification cost share, business development, and marketing; build networks and strengthen the organic community; develop and expand access to technical assistance and training; and support workforce training and development.

Are you an experienced organic farmer and interested in sharing your knowledge with new farmers? Are you a member of an organization that you think would benefit from partnering with us? Are you a new farmer (or do you know someone) who would like to be paired with a mentor? If any of these is true, please complete the form below. We will contact you to discuss your interest and opportunities to get involved!

I would like to learn more about TOPP: <https://forms.gle/4wtUiuB65qJdEA9L8>

More about the Transitioning to Organic Initiative can be found at these links.

<https://www.usda.gov/media/press-releases/2022/08/22/usda-invest-300-million-new-organic-transition-initiative>

<https://www.ams.usda.gov/services/organic-certification/topp>

United States Department of Agriculture
Agricultural Marketing Service
National Organic Program
Transition to Organic Partnership Program



CERTIFICATION POLICY UPDATE

by Jackie DeMinter, Certification Policy Manager

National Organic Program Organic Livestock and Poultry Standards Proposed Rule

A new proposed rule for Organic Livestock and Poultry Standards was published on August 9, 2022. Comments were due November 10, 2022. MOSA submitted comments which can be found on our [website](#) and more detailed information about the rule can be found at: <https://www.ams.usda.gov/rules-regulations/organic-livestock-and-poultry-standards>

This proposed rule:

- Clarifies that enclosed “porches” do not constitute outdoor access for poultry.
- Sets maximum indoor and outdoor stocking densities and perch space to ensure poultry has sufficient space to engage in natural behavior.
- Specifies exit door requirements and that outdoor access for poultry include at least 50% soil, and soil be covered in vegetation as appropriate.
- Adds new requirements and recordkeeping for the transport of organic livestock to sale or slaughter.
- Clarifies how organic slaughter facility practices and USDA Food Safety and Inspection Service (FSIS) regulations work together to support animal welfare.
- Specifies which physical alteration practices are prohibited or restricted.
- Includes requirements for euthanasia used to reduce suffering of any sick or disabled livestock.

Comments received will be considered by the National Organic Program during final rule-making.

Advance Notice of Proposed Rulemaking for the review of inert ingredients used in pesticides allowed in organic production

Inert ingredient review currently requires the use of criteria that is no longer maintained and is not actively updated - the [EPA list 3 and 4](#). The NOP published a request for comments to assist them in assessing the feasibility of alternatives which could replace these outdated lists. Comments are due December 31, 2022. Comments received will inform a proposed rule for the review of inert ingredients in pesticides for organic production. More detailed information about the rule can be found at: <https://www.regulations.gov/document/AMS-NOP-21-0008-0001>

This advance notice of proposed rulemaking seeks input on several different options for a path forward.

A. Allow Inert Ingredients Permitted by EPA in Minimum Risk Pesticides -This option would replace the reference to EPA List 4, in part, with an allowance for inert ingredients allowed by EPA regulations in “minimum risk pesticides.” Minimum risk pesticides are pesticides that are exempt from regulation under FIFRA because they pose little to no risk to human health or the environment. These inerts are listed in [Table 2 at 40 CFR 152.25\(f\)](#).

B. Allow Specific Inert Ingredients Permitted by EPA- This option would replace reference to EPA List 4 with an allowance for inert ingredients that are exempt from the requirement of a tolerance. These inert ingredients are listed at [40 CFR part 180 subpart D \(§§ 180.900-180.1381\)](#). Active ingredients in these sections that are exempt from the requirements of a tolerance that do not have an allowed use as an inert would not be permitted.

C. Replace EPA List 3 with EPA Allowed Inert Ingredients of Semiochemical Dispensers - This option would replace the current reference to EPA List 3 (for inert ingredients used in passive pheromone dispensers) at 7 CFR 205.601(m)(2) with reference to the current EPA framework for inert ingredients in “semiochemical dispensers.” Semiochemicals are chemicals that are emitted by plants or animals and modify the behavior of the receiving species (e.g., disruption of mating for the purposes of pest control). Special conditions for the exemption of these inert ingredients appear in EPA regulations at [40 CFR 180.1122](#)

D. List Inert Ingredients Individually on the National List

E. Take No Action (Status Quo)

To submit comments on the ANPR, use any of the following procedures:

- Federal eRulemaking Portal: <https://www.regulations.gov>. Follow the instructions for submitting comments. You can access this ANPR and instructions for submitting public comments by searching for document number, AMS-NOP-21-0008.
- Mail: Jared Clark, Standards Division, National Organic Program, USDA-AMS-NOP, 1400 Independence Ave. SW, Room 2642-S., Ag Stop 0268, Washington, DC 20250-0268.

All submissions received must include the docket number AMS-NOP-21-0008, and/or Regulatory Information Number (RIN) 0581-AE02 for this ANPR.

MOSA is actively drafting comments likely in support of replacing the current outdated EPA list 4 with both Options A and B. We are also participating in a working group with the Accredited Certifiers Association to assess if there are any materials of concern that would not appear on the two lists. We will ascertain if there are any substances in inputs which we have previously reviewed and approved for use which would be left out in the cold if this were the path forward.

Origin of Livestock Final Rule Reminder

The Origin of Livestock (OOL) final rule for organic dairy has been published and was effective June 6th, 2022. MOSA has updated our internal policies, systems and organic plan paperwork to fully align with the new rule, which:

- Allows a dairy livestock operation transitioning to organic, or starting a new organic farm, to transition nonorganic animals one time.
- Prohibits organic dairies from sourcing any transitioned animals. Once a dairy is certified organic, new animals must be managed as organic from the last third of gestation. Variances may be requested by small businesses for specific scenarios.

As a reminder, all operations must be in full compliance by April 5th, 2023.

More detailed information about the Origin of Livestock rule is available at: www.ams.usda.gov/rules-regulations/national-organic-program-origin-livestock

The National Organic Program has also published NOP-330: Origin of Livestock in the Organic Integrity Learning Center. This course teaches organic certifiers, inspectors, and producers about the updated OOL requirements in the USDA organic regulations and outlines knowledge and skills that will help implement the new rule.

National List Final Rules

On November 14, 2022 the National Organic Program published a final rule to amend the National List for Crops and Handling. The final rule is effective on December 14, 2022. Details can be found at: <https://www.federalregister.gov/documents/2022/11/14/2022-24111/amendments-to-the-national-list-of-allowed-and-prohibited-substances-per-october-2020-and-april-2021>

This rule allows low-acyl gellan gum, a food additive used as a thickener, gelling agent, and stabilizer, as an ingredient in processed organic products and replaces the term “wood resin” with the term “wood rosin” to reflect the popular spelling of the substance.

The rule also amends the National List to add paper-based crop planting aids to [7 CFR 205.601](#) as a synthetic production aid allowed for use in organic crop production. Specifically, the rule adds “*Paper-based crop planting aids as defined in § 205.2. Virgin or recycled paper without glossy paper or colored inks.*”

The rule also adds a definition for paper-based crop planting aids to the USDA organic regulations (§ 205.2, *Terms defined*). *Paper-based crop planting aid is defined as follows: A material that is comprised of at least 60% cellulose-based fiber by weight, including, but not limited to, pots, seed tape, and collars that are placed in or on the soil and later incorporated into the soil, excluding biodegradable mulch film. Up to 40% of the ingredients can be nonsynthetic, other permitted synthetic ingredients in § 205.601(j), or synthetic strengthening fibers, adhesives, or resins. Contains no less than 80% biobased content as verified by a qualified third-party assessment (e.g., laboratory test using ASTM D6866 or composition review by qualified personnel).*

Together, these amendments allow use of paper-based crop planting aids, including those that are placed in or on the soil and later incorporated into the soil. This action finalizes the long discussion on paper pots! MOSA will be updating reviews of any paper pots currently allowed to ensure they meet the new annotation and definition and will continue to be permitted for use.

Future National Organic Program Updates?

As noted on the [Semiannual Regulatory Agenda, Spring 2022](#), we can expect:

1. A final rule for Strengthening Organic Enforcement
2. A final rule on Organic Livestock and Poultry standards
3. A proposed rule on inert ingredients in pesticides for organic production
4. A proposed rule for organic apiculture standards
5. A proposed rule for organic pet food standards
6. A proposed rule for organic mushroom standards
7. Longer term actions include a proposed rule for aquaculture standards

OPT Grass-Fed Livestock Program Updates

For those clients certified to or interested in OPT Grass-Fed Certification with MOSA, be aware that updates to the standards and program manual have been made. The separate standards for beef and dairy were combined into one standard; restricted feedstuffs have been updated; and the options for animal welfare regulations have been expanded. The new standards and program manual can be found on the OPT website at: <https://organicplustrust.com/program-materials>. MOSA will be implementing the new standards during the 2023 cycle. ■

Any Changes to Your Organic Operation?

Communicate early and often with MOSA

A popular saying among organic farmers is that what they do in the field makes a crop *organic*, and what they do in the office—by keeping good verification records—makes the crop *certified organic*. Many MOSA clients appreciate the importance of a third principle: what they do on the phone keeps their operations certified *without concerns* or disruptions. When should you contact MOSA? Any time you have a question or concern (or compliment!) about your organic certification, but especially when you have a change to your organic operation.

What represents a change to your organic operation? A set of critical possible changes includes any revisions to the information on your organic certificate. Do you want to change your **business name**, or add/remove a **person's name**? Do you want to add or remove a **product**? Do you plan to change **locations**? These all represent critical revisions to your certification that MOSA needs to know about right away.

What are other significant changes you should inform MOSA about immediately? If you experience an organic integrity concern, such as an accidental **spray drift** or a **disaster** such as a flood or fire, contact MOSA so we can help you navigate these unintended, unfortunate situations that may affect your certification. If you accidentally or intentionally use a **prohibited input**, such as nonorganic feed, a synthetic herbicide, or a prohibited antibiotic, notify MOSA immediately so we can help you address this situation and alter your organic certification if needed.

Other, less critical changes should be communicated to MOSA as soon as you are actively considering them: MOSA can best serve you if we know of these possible revisions several weeks or even months prior to your proposed implementation date. Contact MOSA if you want to alter any aspect of your approved plan for organic production with MOSA as described on your Organic System Plan and supporting documents such as your Field Plan or Product Profile, Input Inventory or Ingredients chart. Are you considering making any changes to your organic operation?

- Do you intend to add, remove, or reduce (the size of) a **field** or **facility** soon? Contact MOSA as soon as possible so these new areas can be inspected prior to use.
- Do you have a new fertilizer for your fields, media blend for your greenhouse, or mineral supplement for your livestock? Contact MOSA about these **inputs** well in advance so we can determine for you if they can be used in organic production.
- Processor clients, do you plan to revise any aspect of your **Product Profile** form, such as the ingredients used or their percentages in the formula? These changes must be reviewed and approved by MOSA.
- Do you have a new or revised **product label**? Since all product labels must be approved by MOSA prior to use in the marketplace, send us a label proof and we'll determine if it meets the organic labeling standards.

In January, MOSA will invite all clients to re-apply for organic certification by completing the Annual Update form. As you do, carefully consider your plans for the coming year as you answer the questions in the “**Changes to my Operation**” section. We read these responses carefully so we can prioritize clients' needs as efficiently and inexpensively as possible during the annual certification renewal cycle. Requests to implement changes that come to MOSA later in the season often cannot be addressed according to a client's preferred timeline, and typically incur the Administrative Fee for additional services. Worse still, sometimes MOSA discovers that a change to a client's organic plan was implemented without any notification to MOSA. This can result in the issuing of a non-compliance to the client and a lengthy re-certification process or even a denial of certification. MOSA much prefers assisting our clients as their certification partners, rather than regulating them as their certification police.

So, what's the best way to contact MOSA staff? Early and often, and using whatever method works best for you! MOSA's Administrative and Customer Service Teams have staff available most weekdays of the year from 8:30-4:30 (central) who can be reached by email (mosa@mosaorganic.org), phone (844-637-2526), website (www.mosaorganic.org, Contact Us form), or fax (608-492-0470). MOSA staff are committed to the organic foods movement and to our clients, so love talking with our farmers and processors about their organic operations!

CLASSIFIEDS

FORAGES/GRAINS

CERTIFIED ORGANIC BALEAGE

1st, 3rd and 4th cut baleage. Big squares individually wrapped. Have test results available. Also have big and small squares of oat straw available. 608-498-0258 leave message with number if I don't answer. Located in Stoddard, WI.

CERTIFIED ORGANIC HAY

2nd and 3rd crop baleage. No rain. \$70/bale. Near Green Bay WI. Contact seifarm@hughes.net, call or text 715-745-6017.

CERTIFICATE ORGANIC DRY HAY & BALAGE

2022 1st and 2nd Crop Alfalfa 3x3x7 – 219 total no rain baled dry.

2021 – 2022 Balage: 155 1st crop CP 16-21 RFV 119-161; 256 2nd Crop 17.5-21/ 122-150; 342 3rd Crop 17-20/ 128-150; 30 4th Crop 23/191. Delivery from Westby WI. 608-634-3860.

CERTIFIED ORGANIC HAY BALEAGE

RFQ ranging 100 to 235 on 1st thru 4th cuttings. Bales have been sliced and individually wrapped very well and are 3 x 3 x 5.5, c/o alfalfa, clover, and grass. Trucking available. Located in northeast Wisconsin. Call 920-366-9708.

CERTIFIED BALEAGE

Alfalfa, clover and grass mixes, tested, round. Priced by quality and 15% moisture. Some lots made 'Hay-in-a-day'. Delivery available. Located in North Central WI. 715-921-9079. Leave a message.

CUSTOM ROASTING OF SOYBEANS

Golden Grains in Sparta, WI. Call 608-269-5150.

HAY, STRAW, AND RYE SEED

Hay: 2nd, 3rd and 4th crop 4x5 rounds; heifer and dairy quality; 4th crop not tube wrapped; 200 4th crop small squares; Sorghum/Sudan grass.

Rye straw: 4x5 rounds. Rye for seed in super sacs - small amount of vetch seed mixed in. Stockton, Illinois. Call 815-858-4404, leave a message.

ORGANIC ALFALFA AND ALFALFA/GRASS BALES

3x3x8 square. Good quality. Tests available. Located by Linton, ND. Shipping available. Contact Dave Silbernagel, 208-867-9939, dsilbernagel1960@gmail.com.

CLEANED WINTER RYE IN TOTES

Golden Grains 608-269-5150. Located in Sparta WI.

CERTIFIED ORGANIC HAY FOR SALE CENTRAL WISCONSIN

Alfalfa/Grass Hay - DRY 4x5 Net Wrapped Round Bales (tarped)

2022 FIRST Crop (Sliced):145 Bales CP 14; RFQ 188; TDN 71

2022 SECOND Crop: 100 Bales CP 17; RFQ 128; TDN 62

2021 THIRD Crop: 35 Bales CP 16; RFQ 201; TDN 69

2021 SECOND Crop: 94 WET 4x5 Individual Plastic Wrapped Baleage CP 19; RFQ 170; TDN 66. Price \$80 per bale. Baling on New Holland 460 baler. Average dry bale weight is 800 lbs. Call/Text 715-207-9745 or by email at belties@caldwellfarms.com, in Milladore, WI. Buyer arranges trucking.

ORGANIC STRAW

MOSA certified wheat and rye straw, 4x5.5 large round bales, net wrapped.

Also have small square bales of wheat straw. Local delivery available. Located near Allenton, WI. Call Brad 262-305-7623.

STRAW

Large round dry straw bales. Not wrapped. 50 bales available. Waukon, Iowa. Call Francis Blake 563-568-9044.

SOYBEANS

Soybeans grown using organic practices. Not certified due to paperwork delays for mid-year applications. Located in south-east MN. Contact Charles: 507-452-6335.

EMPLOYMENT

FARM WORKER WANTED FOR 2023 SEASON - MINNESOTA

Starting in March 2023 and going through November 2023. BIPOC and LGBTQ friendly farm in Kenyon, MN. \$15/hour negotiable. 25-30 hours/week. Housing may be available. Prefer 1+ year experience on a working vegetable farm. Email Melissa at m.driscoll66@yahoo.com or visit my website at <http://www.sevensongsfarm.com> for more information.

MISCELLANEOUS

BEEF BUSINESS - RED HOOF FARM

Are you interested in the beef business? Red Hoof Farm prides itself on its unique market: Local sustainable farm, certified grass-fed and organic beef, private label, home delivery, and a dedicated client base (private sale, restaurant, retail and wholesale) market that has much potential to grow. Our beef brand/market includes the Twin Ports area, South Shore, Bayfield, Washburn and Ashland. If these aspects appeal to you, let's talk more! We can discuss: cattle, financials, market/brand, ideas, honest expectations and more information. Please call/text 715-685-4291 to learn more.

EQUIPMENT

EINBOCK TINE WEEDER

15ft 3PT New Condition. \$5000 (New \$8000). Fort Atkinson WI. Can text pictures. Text or call 920-723-2025.

TINE WEEDER

30ft Einbock. Great condition, stored inside, regular maintenance. might be an ever so slight bend in one of the rear middle arms, can hardly tell. Pictures available. Price \$10,000. Holland Michigan. Call Wes 616-836-5740.

JOHN DEERE COMBINE

JD 4420 combine, pickup head, 4 row corn head, 13', 2-15' grain heads, corn and soybean sieve, small grain sieve. Very good condition. Organic use only. Nelson Smith, sawport@gmail.com, 319-461-9008, Brighton, Iowa. \$9600.

FRONT MOUNTED CULTIVATORS

Two sets of front mounted cultivators, 2 rows on each side, for small tractors. Located in Norwalk WI (southeast of Sparta.) Call Ron 608-633-0172.

ROLLER CRIMPERS

Organic Roots Way is a dealer located in Camp Douglas, WI. Contact Joel @ joel@rollercrimpers.com or call 608-424-5577 for information and pricing shipped directly to your address. See <https://rollercrimpers.com/>

HORSE DRIVEN IMPLEMENTS

New I&J Manufacturing cover crop roller & horse driven implements. Organic Roots Way is a dealer located in Camp Douglas WI. Contact Joel for info and pricing shipped directly to your address. 608-427-3423.

LAND/FARMS

RENTAL OPPORTUNITY FOR A PRODUCING MARKET GARDEN

For Rent: 14 acres, barn, well, hoop houses, tiller, harrow, rotary plow, mowers, carts, hand tools, 8x8 walk-in cooler, generators, and solar power, \$600. Located just west of Oxford in Adams County. Currently harvesting beans, tomatoes, cukes, peppers, and greens; plus, winter squash has been planted; and selling at Sun Prairie farmer's market. Due to health issues, I'm looking for someone to take over, all sales are yours. Not certified organic yet, but have only used OMRI Certified products, and minimal till practices. Property is half woods and full of wild forage, and berries galore. Contact Jim Aitken at 608-338-2449.

WANTED: LAND TO RENT

Sno Pac is currently seeking organic crop land to rent or possibly contract for growing peas and green beans in the 2023 crop year. Located within a 75 mile radius of Caledonia, MN. Please contact Sno Pac for more information. Phone: (507) 725-5281. Email: snopac@snopac.com

LIVESTOCK ORGANIC SOWS

Herd reduction. Choose from a dozen certified organic, open, mature sows. Weight varies from 400-600#. Some nice breeders in this group, or use for bacon/sausage. \$1.50 per pound liveweight. Tamworth, large black, GOS. Click for Photo. Contact Valerie Dantoin Adamski, Full Circle Farm, 920-590-1511, Seymour WI.

YEARLING OPEN HEIFERS AND 1ST LACTATION COWS

Normande and Normande Cross. Dams were dairy, sire was beef Normande. Some are polled, some have horns. Certified grass-fed. Good grazers, and good with fences. Located in Port Wing WI. Call 715-685-4291 for more information.

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PREMIER LIVESTOCK & AUCTIONS- NOW CERTIFIED ORGANIC!

Premier Livestock & Auctions is now the only certified organic livestock auction barn in the Midwest. Sell your certified organic cattle and feed. N13538 State Highway 73, Withee, WI 54498. 715-229-2500.

To submit an ad to be posted in the printed version of the Organic Cultivator and on the MOSA website, send it to MOSA, PO Box 821, Viroqua, WI 54665, or email to mosa@mosaorganic.org.

All ads will be posted for 60 days free of charge for MOSA clients (100 words max). For non-clients, cost of an ad is \$5.00 for 40 words, and \$0.10 per word over 40 (max 100 words). MOSA does not guarantee that all products posted on this page are certified organic, and MOSA is not responsible for the accidental purchase of non-organic products through the use of this page. Always check to guarantee the certification status of any product before purchasing or using.

MOSA Holiday Office Hours

The MOSA Office will be closed: Dec. 23, 26, 30 and Jan 2. From Dec 27 through the 29th, the office will not be open to visitors, but staff will be monitoring phones for voicemails and checking emails. Please leave a message and we'll get back to you. To prepare for the 2023 Annual Update, MyMOSA (online client portal) will be unavailable from 12/23 until 1/15.

MOSA

CERTIFIED ORGANIC

122 W. Jefferson Street
P.O. Box 821
Viroqua, WI 54665
(844) 637-2526

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