



Producer/Handler Fee Schedule

P.O. Box 821, 122 W. Jefferson St.

Viroqua, WI 54665

608-637-2526

FEE SCHEDULE A - Organic sales from previous year is less than \$500,000

Sales tier	SALES ¹ Previous year's (2016) total organic sales ²	PAYMENT AMOUNT				PAYMENT OPTIONS		
		Certification fee	+ Inspection deposit ³	= Total payment	Pay in full with application	Pay quarterly	Monthly milk check deduction	
NEW	Uncertified Applicant	\$850	+ \$400	= \$1,250	\$1,250	*	**	
A1	0 - 40,000	\$588	+ \$400	= \$988	\$988	\$247	\$83	
A2	40,001 - 60,000	\$736	+ \$400	= \$1,136	\$1,136	\$284	\$95	
A3	60,001 - 80,000	\$860	+ \$400	= \$1,260	\$1,260	\$315	\$106	
A4	80,001 - 100,000	\$996	+ \$400	= \$1,396	\$1,396	\$349	\$117	
A5	100,001 - 125,000	\$1,164	+ \$400	= \$1,564	\$1,564	\$391	\$131	
A6	125,001 - 150,000	\$1,276	+ \$400	= \$1,676	\$1,676	\$419	\$140	
A7	150,001 - 175,000	\$1,476	+ \$400	= \$1,876	\$1,876	\$469	\$157	
A8	175,001 - 200,000	\$1,572	+ \$400	= \$1,972	\$1,972	\$493	\$165	
A9	200,001 - 250,000	\$1,728	+ \$400	= \$2,128	\$2,128	\$532	\$178	
A10	250,001 - 300,000	\$1,860	+ \$400	= \$2,260	\$2,260	\$565	\$189	
A11	300,001 - 350,000	\$1,948	+ \$400	= \$2,348	\$2,348	\$587	\$196	
A12	350,001 - 425,000	\$2,112	+ \$400	= \$2,512	\$2,512	\$628	\$210	
A13	425,001 - 500,000	\$2,184	+ \$400	= \$2,584	\$2,584	\$646	\$216	

FEE SCHEDULE B - Organic sales from previous year is more than \$500,000 and majority of sales is from producer operation

Sales tier	SALES ¹ Previous year's (2016) total organic sales ²	PAYMENT AMOUNT				PAYMENT OPTIONS		
		Certification fee	+ Inspection deposit ³	= Total payment	Pay in full with application	Pay quarterly	Monthly milk check deduction	
B1	500,001 - 600,000	\$2,116	+ \$400	= \$2,516	\$2,516	\$629	\$210	
B2	600,001 - 700,000	\$2,176	+ \$400	= \$2,576	\$2,576	\$644	\$215	
B3	700,001 - 800,000	\$2,236	+ \$400	= \$2,636	\$2,636	\$659	\$220	
B4	800,001 - 900,000	\$2,296	+ \$400	= \$2,696	\$2,696	\$674	\$225	
B5	900,001 - 1,000,000	\$2,356	+ \$400	= \$2,756	\$2,756	\$689	\$230	
B6	1,000,001 - 1,500,000	\$2,656	+ \$400	= \$3,056	\$3,056	\$764	\$255	
B7	1,500,001 - 2,000,000	\$2,956	+ \$400	= \$3,356	\$3,356	\$839	\$280	
B8	2,000,001 - 2,500,000	\$3,256	+ \$400	= \$3,656	\$3,656	\$914	\$305	
B9	2,500,001 - 3,000,000	\$3,556	+ \$400	= \$3,956	\$3,956	\$989	\$330	
B10	3,000,001 - 3,500,000	\$3,856	+ \$400	= \$4,256	\$4,256	\$1,064	\$355	
B11	3,500,001 - 4,000,000	\$4,156	+ \$400	= \$4,556	\$4,556	\$1,139	\$380	
B12	4,000,001 - 4,500,000	\$4,456	+ \$400	= \$4,856	\$4,856	\$1,214	\$405	
B13	4,500,001 - 5,000,000	\$4,756	+ \$400	= \$5,156	\$5,156	\$1,289	\$430	
B14	5,000,001 - 10,000,000	\$7,156	+ \$400	= \$7,556	\$7,556	\$1,889	\$630	
B15	More than \$10,000,000	\$7,500	+ \$400	= \$7,900	\$7,900	\$1,975	\$659	

**FEE SCHEDULE C - Organic sales from previous year is more than \$500,000
and majority of sales is from handler operation**

Sales tier	SALES ¹ Previous year's (2016) total organic sales ²	PAYMENT AMOUNT				PAYMENT OPTIONS		
		Certification fee	+ Inspection deposit ³	= Total payment	Pay in full with application	Pay quarterly	Monthly milk check deduction	
C1	500,001 - 600,000	\$2,700	+ \$400	= \$3,100	\$3,100	\$775	\$259	
C2	600,001 - 700,000	\$3,000	+ \$400	= \$3,400	\$3,400	\$850	\$284	
C3	700,001 - 800,000	\$3,300	+ \$400	= \$3,700	\$3,700	\$925	\$309	
C4	800,001 - 900,000	\$3,600	+ \$400	= \$4,000	\$4,000	\$1,000	\$334	
C5	900,001 - 1,000,000	\$3,900	+ \$400	= \$4,300	\$4,300	\$1,075	\$359	
C6	1,000,001 - 1,500,000	\$4,400	+ \$400	= \$4,800	\$4,800	\$1,200	\$401	
C7	1,500,001 - 2,000,000	\$4,900	+ \$400	= \$5,300	\$5,300	\$1,325	\$442	
C8	2,000,001 - 2,500,000	\$5,400	+ \$400	= \$5,800	\$5,800	\$1,450	\$484	
C9	2,500,001 - 3,000,000	\$6,000	+ \$400	= \$6,400	\$6,400	\$1,600	\$534	
C10	3,000,001 - 3,500,000	\$6,600	+ \$400	= \$7,000	\$7,000	\$1,750	\$584	
C11	3,500,001 - 4,000,000	\$7,200	+ \$400	= \$7,600	\$7,600	\$1,900	\$634	
C12	4,000,001 - 5,000,000	\$8,700	+ \$400	= \$9,100	\$9,100	\$2,275	\$759	
C13	5,000,001 - 10,000,000	\$10,200	+ \$400	= \$10,600	\$10,600	\$2,650	\$884	
C14	10,000,001 - 15,000,000	\$17,000	+ \$400	= \$17,400	\$17,400	\$4,350	\$1,451	
C15	15,000,001 - 150,000,001	\$20,000	+ \$400	= \$20,400	\$20,400	\$5,100	\$1,701	
C16	More than \$150,000,000	\$30,000	+ \$400	= \$30,400	\$30,400	\$7,600	\$2,534	

¹ When a "sale" occurs with no money exchanged, such as a trade or barter, use the fair market value of the commodity to determine the dollar value to be included in your annual organic sales. Insurance proceeds must be incorporated into your gross organic sales total.

² You may deduct the cost of any organic ingredients purchased and/or used in the final processed product.

³ Typically, the inspection deposit does not cover the total cost of inspection. You will be billed for the balance.

* For Uncertified Applicants \$750 is due with your application. The balance of \$500 will be billed to you throughout the remaining quarters of the year. Quarterly payments are due on 4/1, 7/1, 10/1 and 12/31 and will be billed 30 days in advance.

** Monthly based on annual fees. New milk producers may have the buyer deduct the remaining \$500 payment from the milk check.

Actively-certified operators transferring from another certification agency or actively-certified MOSA operations that are moving and certifying at a new location, use the tier system to determine fees.

MOSA Producer/Handler Additional Fees

Early Bird Discounts: If update forms and fees (full or first quarter) are received by February 15: If update forms and fees (full or first quarter) are received by March 15:	\$75 discount \$25 discount
One-Time Annual Deadline Extension Fee: Extend your forms and fees deadline to April 15. Extension request must be made on or before April 1. If you request an extension by April 1, but do not submit your annual update forms and fees by the April 15 extension deadline, the standard late fees, as noted below, will apply. Your \$60.00 extension payment will be credited to the \$150.00 late fee. Forms and fees submitted under this extension must be postmarked or hand-delivered to MOSA on or before April 15.	\$60
Expedited Service Fee (NEW CLIENTS ONLY): For information on how the certification process may be accelerated, refer to the Expedited Certification Service flier or contact MOSA.	\$500
Late Fees: Update forms and fees received after April 1 deadline without an extension request. If you have not requested and paid for the one-time extension as described above, your annual update forms and fees must be postmarked on or before April 1 or hand delivered to MOSA on or before April 1. If not, a late fee will be charged at the rate of \$150/month up to a maximum of \$300. Additional and Surveillance Inspections: refer to MOSA Program Manual. Missed Deadline Fee: For example, failure to respond to a request for information or documentation	\$150/month, max \$300 Varies \$60 per instance
Inspection Balance: The total cost of inspection includes administrative services, professional charges, and travel expenses. You will be billed for the total amount, minus the inspection deposit. Inspection Cancellation: Any inspection-related costs and fees that have been incurred are not refundable. Cancellation within one week of a scheduled inspection may result in a fee.	Varies \$60
Administrative Fee: For additional services such as additional verifications, certificate changes outside of the annual review, international services and other administrative services.	\$90/hour
Transitional Verification	\$250 annually
Reinstatement Review after suspension. Nonrefundable.	\$500
Mediation Costs	\$300 deposit + costs
Contract Feed Mill	\$300 annually
Contract Meat Processor	\$400 annually
Private Label Authorization Review, per arrangement, per co-packing facility	\$200 annual minimum

MOSA Refund/Surrender/Withdrawal Policy

- Once you submit your annual Organic System Plan (OSP), a minimum of \$60 of the annual inspection deposit is not refundable. Additional inspection fees incurred through the effective date of surrender or withdrawal are not refundable.
- If MOSA staff has begun the annual initial review of your OSP, half of the certification fee is due and payable within 30 days of the effective date of surrender or withdrawal. The certification fee is separate from the inspection fee.
- If MOSA staff has completed a final review of your operation for your current-year certification, the full certification fee and inspection fee are due and payable within 30 days of the effective date of surrender.
- Any inspection-related costs and fees incurred through the effective date of surrender or withdrawal are not refundable
- For new applicants only: if you withdraw your application before your initial review has begun, a \$90 processing fee may be charged.
- For MOSA-certified operators, if you surrender your organic certificate prior to the start of your annual initial review, fees due are based on the effective date of surrender, as follows:

<u>Surrender Date</u>	<u>Fees Due</u>
January 1– April 1	No fee
April 2 – April 30	\$150
May 1 and after	\$300