



Producer Fee Schedule
P.O. Box 821, 122 W. Jefferson St.
Viroqua, WI 54665
608-637-2526

Sales tier	SALES ¹ Previous year's (2016) gross organic sales	PAYMENT AMOUNT			PAYMENT OPTIONS		
		Certification fee	Inspection + deposit ²	Total = payment	Pay in full with application	Pay quarterly	Monthly milk check deduction
NEW	Uncertified Applicant	\$800	+ \$300	= \$1,100	\$1,100	*	**
1	0 - 30,000	\$452	+ \$300	= \$752	\$752	\$188	\$63
2	30,001 - 40,000	\$552	+ \$300	= \$852	\$852	\$213	\$72
3	40,001 - 50,000	\$652	+ \$300	= \$952	\$952	\$238	\$80
4	50,001 - 60,000	\$724	+ \$300	= \$1,024	\$1,024	\$256	\$86
5	60,001 - 70,000	\$800	+ \$300	= \$1,100	\$1,100	\$275	\$92
6	70,001 - 80,000	\$880	+ \$300	= \$1,180	\$1,180	\$295	\$99
7	80,001 - 90,000	\$956	+ \$300	= \$1,256	\$1,256	\$314	\$105
8	90,001 - 100,000	\$1,032	+ \$300	= \$1,332	\$1,332	\$333	\$112
9	100,001 - 110,000	\$1,104	+ \$300	= \$1,404	\$1,404	\$351	\$118
10	110,001 - 120,000	\$1,164	+ \$300	= \$1,464	\$1,464	\$366	\$123
11	120,001 - 130,000	\$1,224	+ \$300	= \$1,524	\$1,524	\$381	\$128
12	130,001 - 140,000	\$1,284	+ \$300	= \$1,584	\$1,584	\$396	\$133
13	140,001 - 150,000	\$1,344	+ \$300	= \$1,644	\$1,644	\$411	\$138
14	150,001 - 160,000	\$1,404	+ \$300	= \$1,704	\$1,704	\$426	\$143
15	160,001 - 170,000	\$1,464	+ \$300	= \$1,764	\$1,764	\$441	\$148
16	170,001 - 180,000	\$1,524	+ \$300	= \$1,824	\$1,824	\$456	\$153
17	180,001 - 190,000	\$1,584	+ \$300	= \$1,884	\$1,884	\$471	\$158
18	190,001 - 200,000	\$1,624	+ \$300	= \$1,924	\$1,924	\$481	\$161
19	200,001 - 210,000	\$1,668	+ \$300	= \$1,968	\$1,968	\$492	\$165
20	210,001 - 220,000	\$1,696	+ \$300	= \$1,996	\$1,996	\$499	\$167
21	220,001 - 240,000	\$1,756	+ \$300	= \$2,056	\$2,056	\$514	\$172
22	240,001 - 300,000	\$1,816	+ \$300	= \$2,116	\$2,116	\$529	\$177
23	300,001 - 400,000	\$1,916	+ \$300	= \$2,216	\$2,216	\$554	\$185
24	400,001 - 500,000	\$2,016	+ \$300	= \$2,316	\$2,316	\$579	\$194
25	500,001 - 600,000	\$2,116	+ \$300	= \$2,416	\$2,416	\$604	\$202
26	600,001 - 700,000	\$2,176	+ \$300	= \$2,476	\$2,476	\$619	\$207
27	700,001 - 800,000	\$2,236	+ \$300	= \$2,536	\$2,536	\$634	\$212
28	800,001 - 900,000	\$2,296	+ \$300	= \$2,596	\$2,596	\$649	\$217
29	900,001 - 1,000,000	\$2,356	+ \$300	= \$2,656	\$2,656	\$664	\$222
30	1,000,001 - 1,500,000	\$2,656	+ \$300	= \$2,956	\$2,956	\$739	\$247
31	1,500,001 - 2,000,000	\$2,956	+ \$300	= \$3,256	\$3,256	\$814	\$272
32	2,000,001 - 2,500,000	\$3,256	+ \$300	= \$3,556	\$3,556	\$889	\$297
33	2,500,001 - 3,000,000	\$3,556	+ \$300	= \$3,856	\$3,856	\$964	\$322
34	3,000,001 - 3,500,000	\$3,856	+ \$300	= \$4,156	\$4,156	\$1,039	\$347
35	3,500,001 - 4,000,000	\$4,156	+ \$300	= \$4,456	\$4,456	\$1,114	\$372
36	4,000,001 - 4,500,000	\$4,456	+ \$300	= \$4,756	\$4,756	\$1,189	\$397
37	4,500,001 - 5,000,000	\$4,756	+ \$300	= \$5,056	\$5,056	\$1,264	\$422
38	5,000,001 - 10,000,000	\$7,156	+ \$300	= \$7,456	\$7,456	\$1,864	\$622
39	More than \$10,000,000	\$7,500	+ \$300	= \$7,800	\$7,800	\$1,950	\$651

¹ When a "sale" occurs with no money exchanged, such as a trade or barter, use the fair market value of the commodity to determine the dollar value to be included in your annual organic sales. Insurance proceeds must be incorporated into your organic sales total.

² Typically, the inspection deposit does not cover the total cost of inspection. You will be billed for the balance.

* For Uncertified Applicants \$650 is due with your application. The balance of \$450 will be billed to you throughout the remaining quarters of the year. Quarterly payments are due on 4/1, 7/1, 10/1 and 12/31 and will be billed 30 days in advance.

** Monthly based on annual fees. New milk producers may have the buyer deduct the remaining \$450 payment from the milk check.

Actively-certified operations transferring from another certification agency or actively-certified MOSA operations that are moving and certifying at a new location, use the tier system to determine fees.

MOSA Producer Additional Fees

<p>Early Bird Discount: If update forms and fees (full or first quarter) are received by February 15: If update forms and fees (full or first quarter) are received by March 15:</p> <p>One-Time Annual Deadline Extension Fee: Extend your forms and fees deadline to April 15. Extension request must be made on or before April 1. If you request an extension by April 1, but do not submit your annual update forms and fees by the April 15 extension deadline, the standard late fees, as noted below, will apply. Your \$60.00 extension payment will be credited to the \$150.00 late fee. Forms and fees submitted under this extension must be postmarked or hand-delivered to MOSA on or before April 15.</p>	<p>\$75 discount \$25 discount</p> <p>\$60</p>
<p>Expedited Service Fee (NEW APPLICANTS ONLY): For information on how the certification process may be accelerated, refer to the Expedited Certification Service flier or contact MOSA.</p>	<p>\$300</p>
<p>Late Fees: Update forms and fees received after April 1 deadline without an extension request. If you have not requested and paid for the one-time extension as described above, your annual update forms and fees must be postmarked on or before April 1 or hand delivered to MOSA on or before April 1. If not, a late fee will be charged at the rate of \$150/month up to a maximum of \$300.</p> <p>Additional and Surveillance Inspections: refer to MOSA Program Manual.</p> <p>Missed Deadline Fee: For example, failure to respond to a request for information or documentation</p>	<p>\$150/month, max \$300</p> <p>Varies</p> <p>\$60 per instance</p>
<p>Inspection Balance: The total cost of inspection includes administrative services, professional charges, and travel expenses. You will be billed for the total cost, minus the inspection deposit.</p> <p>Inspection Cancellation: Any inspection-related costs and fees that have been incurred are not refundable. Cancellation within one week of a scheduled inspection may result in a fee.</p>	<p>Varies</p> <p>\$60</p>
<p>Administrative Fee: For additional services such as additional verifications, certificate changes outside of the annual review, international services and other administrative services.</p>	<p>\$90/hour</p>
<p>Transitional Verification</p>	<p>\$250 annually</p>
<p>Reinstatement Review after suspension. Nonrefundable.</p>	<p>\$500</p>
<p>Mediation Costs</p>	<p>\$300 deposit + costs</p>
<p>Contract Feed Mill</p>	<p>\$300 annually</p>
<p>Contract Meat Processor</p>	<p>\$400 annually</p>
<p>Private Label Authorization Review, per arrangement, per co-packing facility</p>	<p>\$200 annual minimum</p>

MOSA Refund/Surrender/Withdrawal Policy

- Once you submit your annual Organic System Plan (OSP), a minimum of \$60 of the annual inspection deposit is not refundable. Additional inspection fees incurred through the effective date of surrender or withdrawal are not refundable.
- If MOSA staff has begun the annual initial review of your OSP, half of the certification fee is due and payable within 30 days of the effective date of surrender or withdrawal. The certification fee is separate from the inspection fee.
- If MOSA staff has completed a final review of your operation for your current-year certification, the full certification fee and inspection fee are due and payable within 30 days of the effective date of surrender.
- Any inspection-related costs and fees incurred through the effective date of surrender or withdrawal are not refundable
- For new applicants only: if you withdraw your application before your initial review has begun, a \$90 processing fee may be charged.
- For MOSA-certified operators, if you surrender your organic certificate prior to the start of your annual initial review, fees due are based on the effective date of surrender, as follows:

<u>Surrender Date</u>	<u>Fees Due</u>
January 1– April 1	No fee
April 2 – April 30	\$150
May 1 and after	\$300